# Comparative Market Analysis



20230 estero gardens circle

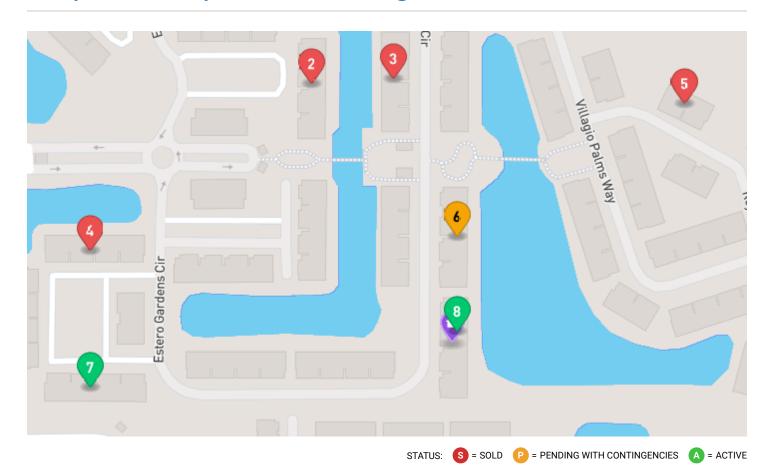
Meena

FEBRUARY 4, 2021

**Scott Berry** 

Janet Berry Luxury Home Team at Premiere Plus Realty

### Map of Comparable Listings



	MLS#	STATUS	ADDRESS	BEDS	BATHS	SQFT	PRICE
1	Subject		20230 estero gardens circle	2	2.00	1,667	-
2	220034876	S	20341 Estero Gardens Cir 208	2	2.00	1,667	\$237,000
3	220024274	S	20261 Estero Gardens Cir 201	2	2.00	1,667	\$229,000
4	220077262	S	20140 Estero Gardens Cir 204	2	2.00	1,667	\$225,000
5	220032447	S	20251 Royal Villagio Ct 201	2	2.00	1,667	\$220,000
6	221000320	P	20240 Estero Gardens Cir 208	2	2.00	1,667	\$239,900
7	221006920	A	20170 Estero Gardens Cir 208	2	2.00	1,667	\$250,000
8	221008178	A	20230 Estero Gardens Cir 208	2	2.00	1,667	\$250,000

### **Summary of Comparable Properties**

### SOLD LISTINGS

Averages				1,667	\$227,750	\$137
20251 Royal Villagio Ct 201	9/9/20	2	2.00	1,667	\$220,000	\$132
20140 Estero Gardens Cir 204	2/4/21	2	2.00	1,667	\$225,000	\$135
20261 Estero Gardens Cir 201	1/15/21	2	2.00	1,667	\$229,000	\$137
20341 Estero Gardens Cir 208	9/11/20	2	2.00	1,667	\$237,000	\$142
ADDRESS	SOLD DATE	BEDS	BATHS	SQFT	PRICE	\$/SQ.FT

### PENDING WITH CONTINGENCIES LISTINGS

ADDRESS	SOLD DATE	BEDS	BATHS	SQFT	PRICE	\$/SQ.FT
20240 Estero Gardens Cir 208	-	2	2.00	1,667	\$239,900	\$144
Averages				1,667	\$239,900	\$144



ADDRESS	SOLD DATE	BEDS	BATHS	SQFT	PRICE	\$/SQ.FT
20170 Estero Gardens Cir 208	-	2	2.00	1,667	\$250,000	\$150
20230 Estero Gardens Cir 208	-	2	2.00	1,667	\$250,000	\$150
Averages				1,667	\$250,000	\$150



## Listings

MLS #220034876

\$237,000

**SOLD** 9/11/20



2 Beds 2.00 Baths Year Built 2004

**1,667** Sq. Ft. (\$142 / sqft) Days on market: 68



#### Details

**Prop Type:** Low Rise (1-3) Acres: 0.3292 Lot Size: 0.3292 County: Lee Area: Lee Garages: 1.0 Full baths: 2.0 List date: 6/7/20

Off-market date: 9/11/20

Updated: Oct 27, 2020 5:12

AM

List Price: \$247,000

**Orig list price:** \$247,000

#### **Features**

Amenities: Community Pool, Community Spa/Hot tub, Exercise Room, Restaurant, Tennis Court, Theater, **Underground Utility** 

Community Type: Gated,

**Tennis** 

**Construction:** See Remarks

Cooling: Ceiling Fans, Central

Electric

**Equipment:** Auto Garage Door, Cooktop - Electric, Dishwasher, Disposal, Dryer, Microwave, Refrigerator/ Icemaker, Washer

Exterior Features: Water

Display

Garage Desc: Attached Heat: Central Electric

Interior Features: Smoke Detectors, Volume Ceiling,

Window Coverings

Lot Desc: See Remarks

Sewer: Central **Total Floors: 2**  View: Lake, Pool/Club, Water

Feature

Water: Central

Waterfront Desc: Lake

### Remarks

THIS CORNER UNIT HAS IT ALL! Former builders model, Lakeview, tastefully furnished, beautifully upgraded, and a prime location within walking distance to the community town center. The "Milan" floor plan is open and airy and offers two bedrooms, a den, two full bathrooms, and an attached garage. Upgrades include newer AC system, newer water heater,

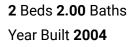
wood/laminate flooring, impact glass windows, a screened terrace that overlooks the lake and pool with an electric roll down Kevlar hurricane screen. The unique layout of the community features a Town Center as well as two beautiful pools and a Hot Tub. The Town Center offers residents the opportunity to socialize at the cafe for breakfast+ lunch or enjoy bar Amici in the evenings for ice cream or pizza featuring a 60 inch HD TV to watch your favorite game. A 48 seat movie theater and a Cardio Salon is a fully equipped gym and features a variety of equipment for your workout.

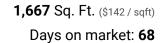
Villagio is just minutes to I-75, international airport, FGCU, Germain Arena, Miromar Outlets, Coconut Point, Gulf Coast Town Center, and beautiful warm sandy beaches. Agents; please see remarks.

MLS #220034876

\$237,000

**SOLD** 9/11/20





























#### MLS #220024274

### \$229,000

**SOLD** 1/15/21



2 Beds 2.00 Baths Year Built 2004

**1,667** Sq. Ft. (\$137 / sqft) Days on market: 252



#### Details

**Prop Type:** Low Rise (1-3)

County: Lee Area: Lee

Full baths: 2.0

Acres: 0.3292

Lot Size: 0.3292 Garages: 1.0

List date: 4/3/20

Sold date: 1/15/21

Off-market date: 1/15/21 Updated: Jan 15, 2021 8:19

AM

List Price: \$228,900

**Orig list price:** \$238,000

#### **Features**

Amenities: Business Center, Clubhouse, Exercise Room, Internet Access, Library, Pickleball, Restaurant, Streetlight, Tennis Court,

Theater

Community Type: Condo/ Hotel, Gated, Tennis

**Construction:** Concrete

**Block** 

Cooling: Ceiling Fans, Central

Electric

**Equipment:** Auto Garage Door, Dishwasher, Disposal, Dryer, Intercom, Microwave, Range, Refrigerator/Freezer,

Washer

Exterior Features: Patio, Pond, Sprinkler Auto, Tennis

Court, Water Display

Garage Desc: Attached Heat: Central Electric Interior Features: Cable

Prewire, High Speed Available, Pantry, Smoke Detectors, Walk-In Closet

Lot Desc: Zero Lot Line Sewer: See Remarks

**Total Floors: 1** 

View: Canal, Pool/Club, Water, Water Feature Water: See Remarks Waterfront Desc: Canal,

Fresh Water

#### Remarks

Enjoy beautiful views from this 2 bedroom plus den, 2 bath condo in sought after Mediterranean style Villagio community in Estero. One of only two direct views of resort style pool. This lovely home has an open, practical split floor plan with an

attached one-car garage. Freshly painted. In 2020. Hot Water heater replaced 2018, Air Conditioner was replaced in 2014. Kitchen has granite counter tops w/beautiful tile backslash, new Stainless Steel Appliances (over \$4,500) and is open to casual dining area, plus glass hurricane impact sliding doors to screened lanai. All windows treatments are by Hunter Douglas. Master suite has walk-in closet, and spacious bath with dual sinks, deep tub and shower. Villagio offers resort-style living with tennis and pickleball courts, two pools and a hot tub, exercise room, library, Cafe open 7 days and a 54 seat cinema with free movies for residents. The amenities along with cable, high speed internet water, insurance and more are included in the low HOA fee of \$390/mo. Villagio allows easy access to US 41, I-75, GCTC, Coconut Point Mall, Miramar Outlet, University Village, FGCU, RSW Airport, and Hertz Arena.

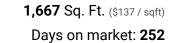
### MLS #220024274

\$229,000

**SOLD** 1/15/21



2 Beds 2.00 Baths Year Built 2004

























L 33928 MLS #220077262

\$225,000

**SOLD** 2/4/21



2 Beds 2.00 Baths Year Built 2004 **1,667** Sq. Ft. (\$135 / sqft)

Days on market: **15** 



#### **Details**

**Prop Type:** Low Rise (1-3)

County: Lee Area: Lee

Full baths: 2.0

Acres: 0.3292

**Lot Size:** 0.3292

Garages: 1.0

List date: 11/27/20

Off-market date: 2/4/21 Updated: Feb 4, 2021 7:21

ΑM

List Price: \$235,000

Orig list price: \$235,000

### Features

Amenities: BBQ - Picnic, Bike And Jog Path, Clubhouse, Community Pool, Community Spa/Hot tub, Exercise Room, Internet Access, Pickleball, Restaurant, Sidewalk, Streetlight, Tennis Court, Theater, Underground Utility

**Community Type:** Gated **Construction:** Concrete

Block

Cooling: Ceiling Fans, Central

Electric

Equipment: Auto Garage Door, Cooktop - Electric, Dishwasher, Dryer, Microwave, Range, Refrigerator, Refrigerator/ Freezer, Refrigerator/ Icemaker, Smoke Detector, Washer, Washer/Dryer

Hookup

**Exterior Features: None** 

Garage Desc: Attached Heat: Central Electric

Interior Features: Cable Prewire, High Speed Available, Other, Pantry, Smoke Detectors, Walk-In

Closet

Lot Desc: See Remarks

Sewer: Central Total Floors: 2

View: Lake
Water: Central

Waterfront Desc: Lake

#### Remarks

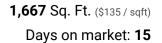
Situated in one of the most desirable buildings in the community this is one of the largest floor plans available. Spanning nearly 1700 square feet under air this maintenance free home comes with an attached garage. Step out the hurricane impact sliders onto your expansive screened lanai with lake views. Soaring high ceilings compliment the wood cabinets and granite kitchen. The owners suite is equipped with a large walk-in closet and en-suite bath featuring both a roman soaker tub and walk-in glass shower. Steps from from the community town center and one bridge away from one of the community's spectacular resort style pools - this home needs to be seen to be appreciated. Ample green space and guest parking right across the street. Villagio provides 24 hour man gated security and a premium amenity package with multiple swimming pools, tennis, fitness center, movie theater, ice cream bar, and full menu cafe open 7 days a week. All this and more with low HOA fees of only \$390/mo - water, premium cable with DVR + Voice Remotes and high speed internet included!

### MLS #220077262

\$225,000

**SOLD** 2/4/21





























### 20251 Royal Villagio Ct 201 Estero, FL 33928

MLS #220032447

\$220,000

**SOLD** 9/9/20



2 Beds 2.00 Baths Year Built 2006

**1,667** Sq. Ft. (\$132 / sqft) Days on market: 75



#### Details

**Prop Type:** Low Rise (1-3) County: Lee Area: Lee Full baths: 2.0

Acres: 0.1646 Lot Size: 0.1646 Garages: 1.0 List date: 5/21/20 Off-market date: 9/9/20 Updated: Sep 9, 2020 5:46

AM

List Price: \$220,000

Orig list price: \$245,000

Assoc Fee: \$390

#### **Features**

Amenities: Community Pool, Community Room, Community Spa/Hot tub, Exercise Room, Hobby Room, Internet Access, Pickleball, Restaurant, Sidewalk, Streetlight, Tennis Court, Theater, Underground Utility Community Type: Gated

Construction: Concrete Block

Cooling: Ceiling Fans, Central Electric

**Equipment:** Auto Garage Door, Dishwasher, Disposal, Dryer, Microwave, Range, Refrigerator/Freezer, Smoke

Detector, Washer

**Exterior Features: None** Garage Desc: Attached

Heat: Central Electric

Interior Features: Built-In Cabinets, Cable Prewire, Fire Sprinkler, Volume Ceiling, Walk-In Closet, Window

Coverings

Lot Desc: Zero Lot Line

Sewer: Central **Total Floors: 2** View: Preserve Water: Central

Waterfront Desc: None

#### Remarks

This is the one you have been waiting for in Villagio! This highly sought after 2 + den floor-plan, has been tastefully updated from top to bottom and is ready for its new owner. As you enter this condo, you are greeted with tons of natural lighting, hardwood flooring, and tasteful finishes to please all. The kitchen is fully remodeled and offers cabinets galore, a counter height bar with quartz countertops, and gorgeous light fixtures! Hurricane impact windows, and 24-hour security make this unit low maintence easy to come and go as you wish. Upgrades: NEW appliances 2019, water heater 2019, and AC 2012. This condo has an attached garage + one space for a car and guest parking across the condo. Villagio is a gated community in the heart of Estero. Low HOA fees include water, cable, high-speed internet, building insurance, exterior pest control, and access to the great community amenities. Villagio features multiple swimming pools, a fitness center, movie theater, ice cream bar, and an on-site cafe with a full menu. At this location, you are located in the heart of Estero close to shopping, RSW airport, FGCU, and the beaches of SWFL. Call today for your private showing!

### 20251 Royal Villagio Ct 201 Estero, FL 33928

MLS #220032447

### \$220,000

**SOLD** 9/9/20



**1,667** Sq. Ft. (\$132 / sqft) Days on market: 75

























MLS #221000320

### \$239,900

PENDING WITH CONTINGENCIES 12/29/20



2 Beds 2.00 Baths Year Built 2004 **1,667** Sq. Ft. (\$144 / sqft)

Days on market: **3** 



#### **Details**

Prop Type: Low Rise (1-3) Acres: 0.3292
County: Lee Lot Size: 0.3292
Area: Lee Garages: 1.0

Full baths: 2.0 List date: 12/29/20

ΑM

List Price: \$239,900

Orig list price: \$239,900

#### **Features**

Amenities: BBQ - Picnic, Clubhouse, Community Pool, Community Spa/Hot tub, Exercise Room, Internet Access, Library, Pickleball, Restaurant, Sidewalk, Streetlight, Tennis Court,

Theater

**Community Type:** Gated **Construction:** Concrete

Block

Cooling: Ceiling Fans, Central

Electric

Equipment: Auto Garage Door, Cooktop - Electric, Dishwasher, Dryer, Microwave, Range, Refrigerator/Freezer, Refrigerator/Icemaker, Smoke Detector, Washer, Washer/Dryer Hookup

Exterior Features: None

Garage Desc: Attached Heat: Central Electric

Interior Features: Fire Sprinkler, High Speed Available, Pantry, Smoke Detectors, Walk-In Closet, Window Coverings

Lot Desc: See Remarks

Sewer: Central Total Floors: 2

View: Lake, Water Water: Central

Waterfront Desc: Lake

### Remarks

Absolutely impeccable condition and perfect for the most discerning buyers. This lightly lived in TOP FLOOR END UNIT

condominium features hurricane impact glass windows and sliders as well as an attached garage. Enjoy tons of natural light from both the expansive covered lanai and through the den side window which is only available on top floor end units. The location of this building is one of a kind. Enjoy expansive fountain lake views from the oversized tiled lanai. The building is directly next door to one of the main resort style pools within the community. Additionally, ample guest parking can be found in the lot across the street. Upgraded Paint, meticulously maintained systems, and quality furnishings make this home need to be seen to be appreciated. Did I mention this is offered TURNKEY FURNISHED! Villagio is an amenity rich 24 hour man gated community in the heart of Estero! LOW HOA fees of \$390/mo include water, Xfintiy X1 cable package with voice remotes and DVR, high speed internet, and more! Community offers multiple swimming pools, hot tub, tennis/pickleball, movie theater, fitness center, library, and community Cafe with a full menu open 7 days a week!

MLS #221000320

\$239,900

PENDING WITH CONTINGENCIES 12/29/20





**1,667** Sq. Ft. (\$144 / sqft) Days on market: 3

























MLS #221006920

### \$250,000

**ACTIVE** 1/21/21



2 Beds 2.00 Baths Year Built 2004

**1,667** Sq. Ft. (\$150 / sqft) Days on market: 14



### Details

**Prop Type:** Low Rise (1-3)

County: Lee Area: Lee

Full baths: 2.0

Garages: 1.0

List date: 1/21/21

Updated: Jan 28, 2021 4:47

AM

List Price: \$250,000

**Orig list price: \$250,000** 

Assoc Fee: \$390

#### **Features**

Amenities: BBQ - Picnic, Bike And Jog Path, Clubhouse, Community Pool, Community Spa/Hot tub, Exercise Room, Internet Access, Library, Pickleball, Restaurant, Sidewalk, Streetlight, Tennis Court, Underground Utility

Community Type: Gated Construction: Concrete

**Block** 

Cooling: Ceiling Fans, Central

Electric

**Equipment:** Auto Garage Door, Cooktop - Electric, Dishwasher, Dryer, Microwave, Range, Refrigerator/Freezer, Smoke

Detector, Washer, Washer/

Dryer Hookup

**Exterior Features: None** 

Garage Desc: Attached

**Heat:** Central Electric

Interior Features: Cable Prewire, High Speed Available, Pantry, Smoke

**Detectors** 

Lot Desc: See Remarks

Sewer: Central **Total Floors: 2** View: Wooded Area

Water: Central

Waterfront Desc: None

#### Remarks

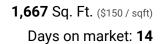
Rarely available as a top floor end unit this condo has an extra window not found in other homes in the community. Spanning nearly 1700 square feet under air this maintenance free home comes with an attached garage and premium homesite with tons of green space just outside your front door. Soaring high ceilings compliment the wood cabinets and granite kitchen. Expansive screened lanai offers private views with tons of natural light. The entire home is equipped with hurricane impact glass windows and sliders in addition to an electric roll-down hurricane shutter for added privacy and protection. The master bath has an oversized custom built frameless glass shower that needs to be seen to be appreciated. Other upgrades include plantation shutters, stainless steel appliance package, upgraded counters in the kitchens and baths and so much more! Villagio provides 24 hour gated security and a premium amenity package with 2 swimming pools, tennis, fitness center, movie theater, ice cream bar, and full menu cafe open 7 days a week. All this and more with low HOA fees of only \$390/mo - water, premium cable with DVR + Voice Remotes and high speed internet included!

MLS #221006920

\$250,000

**ACTIVE** 1/21/21

2 Beds 2.00 Baths Year Built 2004



























MLS #221008178

### \$250,000

**ACTIVE** 2/26/20



2 Beds 2.00 Baths Year Built 2004

**1,667** Sq. Ft. (\$150 / sqft) Days on market: 344



#### **Details**

**Prop Type:** Low Rise (1-3)

County: Lee Area: Lee

Full baths: 2.0 Garages: 1.0

List date: 2/26/20

Updated: Feb 3, 2021 2:06

PM

List Price: \$250,000

**Orig list price: \$250,000** 

Assoc Fee: \$390

### **Features**

Amenities: BBQ - Picnic, Bike And Jog Path, Community Pool, Community Spa/Hot tub, Exercise Room, Internet Access, Library, Pickleball, Restaurant, Shopping, Streetlight, Tennis Court, **Underground Utility** 

Community Type: Gated Construction: Concrete

**Block** 

Cooling: Ceiling Fans, Central

Electric

**Equipment:** Auto Garage Door, Cooktop - Electric, Dishwasher, Dryer, Microwave, Range, Refrigerator/Freezer, Smoke Detector, Washer, Washer/

Dryer Hookup

Exterior Features: Water

Display

Garage Desc: Attached **Heat:** Central Electric

**Interior Features:** High Speed Available, Smoke

**Detectors** 

Lot Desc: See Remarks

Sewer: Central **Total Floors: 2** View: Lake Water: Central

Waterfront Desc: Lake

### Remarks

Formally a builders model this turnkey furnished top floor end unit is truly one of a kind. Enjoy deep lake views from the oversized tiled lanai. Real hardwood floors compliment the custom paint and archways that have only been seen in this model home. Stainless steel appliances, built in surround sound speakers, hurricane impact glass windows and sliders, custom closets, granite counters in the kitchens and baths make this home need to be seen to be appreciated. Brand new water heater installed in 2021 and new a/c installed in 2015. Huge extended driveway and guest parking just across the street. Villagio provides 24 hour gated security and a premium amenity package with 2 swimming pools, tennis, fitness center, movie theater, ice cream bar, and full menu cafe open 7 days a week. All this and more with low HOA fees of only \$390/mo - water, premium cable with DVR + Voice Remotes and high speed internet included!

MLS #221008178

\$250,000

**ACTIVE** 2/26/20

























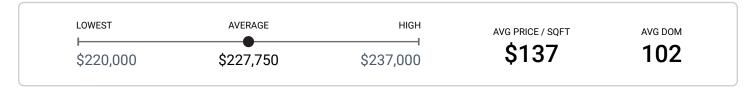






### **Comparable Property Statistics**

### S 4 Sold Listings



### 1 Pending With Contingencies Listings

LOWEST	AVERAGE	HIGH	AVG PRICE / SQFT	AVG DOM	
\$239,900	\$239,900	\$239,900	\$144	3	

### Active Listings

LOWEST	AVERAGE	HIGH	AVG PRICE / SQFT	AVG DOM
\$250,000	\$250,000	\$250,000	\$150	179

### **Sold Property Analysis**

### **Averages**

97.9%

Homes sold for an average of 97.9% of their list price.

102

It took an average of 102 days for a home to sell.

### **Analysis**

Averages	\$232,725	\$227,750	97.9%	102	\$137
20251 Royal Villagio Ct 201	\$220,000	\$220,000	100.0%	75	\$132
20140 Estero Gardens Cir 204	\$235,000	\$225,000	95.7%	15	\$135
20261 Estero Gardens Cir 201	\$228,900	\$229,000	100.0%	252	\$137
20341 Estero Gardens Cir 208	\$247,000	\$237,000	96.0%	68	\$142
ADDRESS	LIST PRICE	SOLD PRICE	% OF LIST PRICE	DOM	\$ PER SQFT